



to be PERSUASIVE we must be **BELIEVABLE**  
to be BELIEVABLE we must be **CREDIBLE**  
to be CREDIBLE we must be **FAITHFUL**

EDWARD R. MURROW

# *Corporate Profile*



Qninety nine  
design and branding studio

GRAPHIC DESIGN  
PRINTING  
CORPORATE GIFTS  
CORPORATE CLOTHING  
PROMOTIONAL MATERIAL

## *Some of our clients*



SOUTH AFRICAN  
CAIRES  
TRAVEL CENTRE



EKURHULENI EAST COLLEGE  
FOR FURTHER EDUCATION AND TRAINING



## our details

**Contact:** Vuyani Maxambele  
**e-mail:** [vuyani@qninetynine.co.za](mailto:vuyani@qninetynine.co.za)  
**Cell:** 083 963 6628

**Sales:** [sales@q99.co.za](mailto:sales@q99.co.za)  
[sales1@q99.co.za](mailto:sales1@q99.co.za)  
**Tel:** 0861 222 925  
**Fax:** 086 670 5171  
**Web:** [www.q99.co.za](http://www.q99.co.za)

**Postal:** P O Box 9108 | Edenglen | 1613  
**Physical:** 01 Lakeside Place Office park  
Ernest Oppenheimer Drive  
Cnr Queen Street  
Bruma, 2198





## *Product offering*

### **Design and printing of:**

Newsletters | Calendars | Annual Reports | Flyers |  
Brochures | Posters | Booklets | Magazines | Logos |  
Websites | Corporate folders | Letterheads etc.

### **Sourcing and branding of:**

Folders | Umbrellas | Memory sticks | Bags | Pens |  
Conference Material | Lanyards | PPE | Caps | T-shirts |  
Notebooks | Water bottles Thermal Mugs etc.

### **Production of:**

Pull up banners | PVC Banners | Banner Stands | Gazebos  
| Telescopic Banners | Pop up A Frames etc.





## Our Details

Legal Name:	QNinetynite Project Management
Trading as:	Q ninetynine (Q99 Design and Branding)
CK no.	2008/209025/23
Vat no.	4780252344
Income tax no:	9063666185
PAYE:	7180771745
UIF:	U180771745

BBBEE:	Level 3 Contributor 110% Procurement Recognition Level
Banking Institution:	First National Bank
Acc No.:	62207045883
Branch code:	259605
Acc Type:	Cheque
Branch:	The Glen

## Our commitment to excellence

We have an unquestionable passion for quality service, professionalism and timeous delivery. We are proud of the work we do and are dedicated to delivering in all aspects of our business.

Our staff is made up of skilled and experienced professionals, and this means that our clients are able to work with people who share their interests, and values.

## Our partners

We apply strict selection criteria to seek out, attract and retain high quality partners and alliances who share the same goals, values and ethos as us in order to ensure that we maximise the value that is added throughout our business activities.

## Our objectives

- To create a business whose primary goal is to meet or exceed customer's expectations, and command its industry peer's recognition and respect.
- To be a service provider of choice
- To create an entity that will uplift and empower those who breathe life into it.

## Our mission

To attract and maintain customers through creativity, brand ambassadorship and high quality services and products, on time, brief, and budget.

## Our Background

Qninetynine (Q99) is a mid-sized media studio which was formed to actively participate in the South African economy through the provision of innovative and results driven print and electronic media design solutions and services to both the public and private sectors. Our offering ranges from:

1. design consulting and advising to identity and concept development, implementation and graphic design to printing, finishing and delivery.
2. Supply and delivery of high quality Corporate and Promotional clothing, gifts and materials

Q99 has been formally operating as a business for six years to date, but the team behind the business have over 15 years of experience in the industry.

We firmly believe that offering sustainable value to our customers relies on developing close partnership based on trust, understanding and common purpose and vision. We strongly believe that the success and growth of our business depends on our ability to adopt and utilise effectively innovations and technology, supported by the ongoing hunger for more and more knowledge about our field and most importantly that of our clients.

We are building not only our business, but our reputation on a simple yet essential concept based on professional service and quality product beyond our client's expectations. This is



the cornerstone on which the business is operated and can only be achieved by the ongoing commitment of the Directors and Staff who make up our dynamic team. Q99 is wholly owned and managed by previously disadvantaged South Africans.

### *Our business approach*

We recognise the importance of understanding every client's business and needs as an integral part of developing the most effective products. This involves taking up a position of brand ambassadorship thus representing, taking pride in, and building our client's brands as they themselves would.

As a result our client relationships are of paramount importance to us, as it is crucial for us to know what our clients expect from us. Communication with our clients is an essential part of our service to them and to their business.

This is as to get a clear understanding of what is expected from us by our clients and visa versa so as to avoid misunderstanding that can cause costly mistakes.

### *Company ownership*

Our company is 100% black owned and managed, with 60% black female ownership.

### *Our expertise and capacity*

Our staff is fully qualified and experienced in this field. We have worked with brands both big and small and thus fully understand the value of a brand and that of well executed communication materials. We have enough manpower to handle and give enough attention to our clients. We are small enough to care and pay outmost attention but have big enough expertise to add value to our client's brand. With both our inhouse capacity and freelancers, our clients will be given the attention they deserve and if the need arises more team members will be added.

We have state of the art equipment and Software relevant to the industry. We utilise Apple Macintosh computers running in the latest design software like: Adobe InDesign, Photoshop, Illustrator etc. Also use Macromedia Freehand and CorelDraw when the need arises. We have printers, faxes, laptops with 3G mobile internet, ADSL fixed internet etc.

- Apple Mac Computer running on Adobe Creative Suite CS 5

- Desktop computer
- Laptops
- Colour printers
- Scanner

### *Our organizational structure is as follows*

Q99 is a 100% HDI (Historically Disadvantaged Individuals) owned and managed business. The members and management of the business of the business take full responsibility and accountability for all the dealings of the business.

### *References*

Stef Mamojele - Communications and Stakeholder Management, Kusile Power Station - Eskom  
Tel: 013 699 7377 / MamojeSS@eskom.co.za

- Concept, Graphic design and layout of all communication materials, Branding, Printing. 2011 - Currently

Mashudu Ramulifho - Senior Advisor: Communications, Eskom. Medupi Project, Project Execution Department  
Cell: + 27 82 901 7184 / mashudu.ramulifho@eskom.co.za

- Concept, Graphic design and layout of all communication material, Brand, advisory. 2010 - currently

Hilton Sehume - Communications Officer, Eskom Telecommunications, Technology and Commercial  
Tel: 011 871 3896 / hilton.sehume@eskom.co.za

- Concept, Graphic design and layout of all communication material, Printing

Nangamso Ngxono - Sales & Marketing Coordinator, Landis + Gyr  
Telephone: 012 645 3198 / nangamso.ngxono@landisgyr.com

- Concept, Graphic design and layout of all communication material, Printing 2013 - currently

Suzanne Weil - Nine Squared Communications  
Tel: 082 900 3528 / suzanne@ninesquared.co.za

- Corporate gifts and clothing. Promotional material 2010 - currently

Nyiko Malapane - Procurement: SA Express  
Tel: 011 978 1965 / nmalapane@flyexpress.aero

- Concept, Graphic design and layout of all communication material, Printing, Corporate Gifts

